

8 WEST IMPACT ENGAGEMENTS

AI Enablement for Enterprise Development Teams

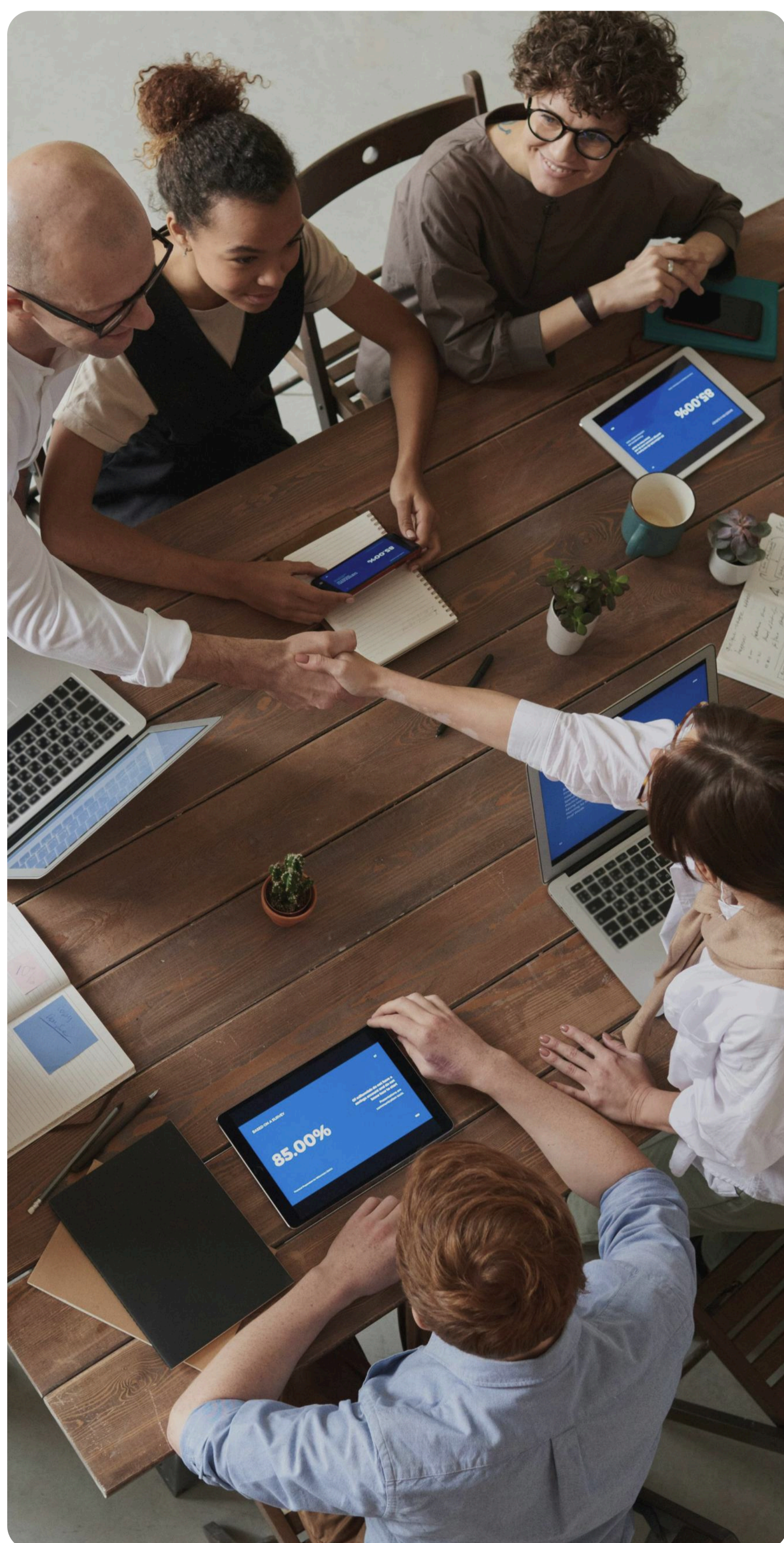
6+1 Days | 6–15 Participants | Virtual or On-Site
Fixed-Fee Engagement [\$25,000]



Workshop Overview

8 West Consulting's AI Enablement for Enterprise Development Teams helps companies cut through the hype and confusion around AI and turn it into real execution.

In a short, fixed-scope engagement, we equip your teams with practical AI workflows that drive meaningful SDLC improvement, boosting delivery speed, quality, and focus on what matters most.



- Review your current SDLC, tooling, and governance constraints.
- Interview architects, platform, security, and delivery leads to map what is working and what is not.
- Design a tailored AI-enabled SDLC model, including context engineering, agent workflows, and review checkpoints.
- Produce a training and rollout plan that fits your culture and delivery cadence.
- Identify additional opportunities for AI workflow improvements across requirements, testing, and release.
- Present findings to senior leadership, including communication support to drive adoption.

COMMON STARTING POINTS

- AI usage is inconsistent, with no standard workflow or quality bar.
- Security and compliance teams are blocking tools due to unclear controls.
- Developers are seeing hallucinations, rework, and unpredictable results.
- Teams are unsure how to measure value, or what to pilot first.
- Leadership wants speed, but not at the cost of reliability.

Workshop Outcomes



AI SDLC READINESS ASSESSMENT

Current state process map, friction points, and a maturity heatmap across workflow, tooling, and governance.



SECURE TOOLING AND GOVERNANCE RECOMMENDATIONS

Guidance on data handling, access control, audit, and safe usage patterns for your chosen toolchain.



CONTEXT ENGINEERING STARTER PACK

Reusable templates to curate project context, so AI output is grounded in your architecture, standards, and domain language.



AGENT WORKFLOW BLUEPRINT

A repeatable workflow that separates curation, planning, and implementation, with clear human review checkpoints.



TRAINING AND ROLLOUT PLAN

Role-based enablement plan for developers, tech leads, and managers, plus a practical adoption playbook.



EXECUTIVE READ-OUT

A leadership-ready narrative, prioritised roadmap, and an implementation plan to maintain momentum.

Who Should Attend

This engagement works best with a cross-functional group that owns how software is built, secured, tested, and released.

| ROLE | WHY THEY'RE CRITICAL |
|--|--|
| CTO / VP Engineering / Engineering Director | Align success metrics, approve guardrails, and remove organisational blockers. |
| Enterprise / Solution Architect | Validate target workflow, architecture constraints, and documentation patterns. |
| Platform Engineering or DevOps Lead | Confirm toolchain integration, CI/CD, and developer experience implications. |
| Security / GRC Lead | Define data handling, access, audit evidence, and policy alignment. |
| Engineering Manager | Fit the approach to delivery cadence, team practices, and performance expectations. |
| Tech Leads and Senior Developers | Provide real workflow context, identify high-value pilot candidates, and validate templates. |
| QA / Test Automation Lead | Ensure testing and quality gates support AI-assisted changes and reduce defect risk. |
| Product Owner / Business Analyst | Confirm requirement formats, acceptance criteria, and feedback loops. |

Recommended group size:

6 to 15 participants, with a smaller core team for follow-up decisions.

Activities & Agenda

DAY 1 KICK-OFF & ALIGNMENT

FOCUS

Objectives and success definition

KEY ACTIVITIES

Confirm goals, constraints, and pilot scope.
Review current AI usage, tooling, and policies.
Agree success metrics and evidence expectations.

DAY 2 SDLC & GOVERNANCE DEEP-DIVE

FOCUS

Workflow mapping and risk controls

KEY ACTIVITIES

Walk through your SDLC end to end.
Identify high-friction steps, quality issues, and security constraints.
Capture control points for review, testing, and approvals.

DAY 3 CONTEXT ENGINEERING & AGENT WORKFLOWS

FOCUS

Repeatable planning and review patterns

KEY ACTIVITIES

Design context documents and templates.
Define agent roles and handoffs.
Establish human review checkpoints and a lightweight audit trail that fits your SDLC.

Activities & Agenda Continued...

DAY 4 - 5 ANALYSIS & TARGET MODEL DEVELOPMENT

FOCUS

Offline consultant work

** Client presence not required*

KEY ACTIVITIES

Synthesize findings, score maturity, and draft the target AI-enabled SDLC model.

Produce a prioritised roadmap, pilot plan, and training and rollout approach.

DAY 6 INTERIM READ-OUT

FOCUS

Present interim findings and align priorities

KEY ACTIVITIES

Deliver the draft assessment, target workflow, and governance recommendations.

Confirm owners, pilot scope, and next steps.

(2 WEEKS LATER)

DAY 7 FINAL REPORT DELIVERY AND EXECUTIVE READOUT

FOCUS

Report delivery and maintain momentum

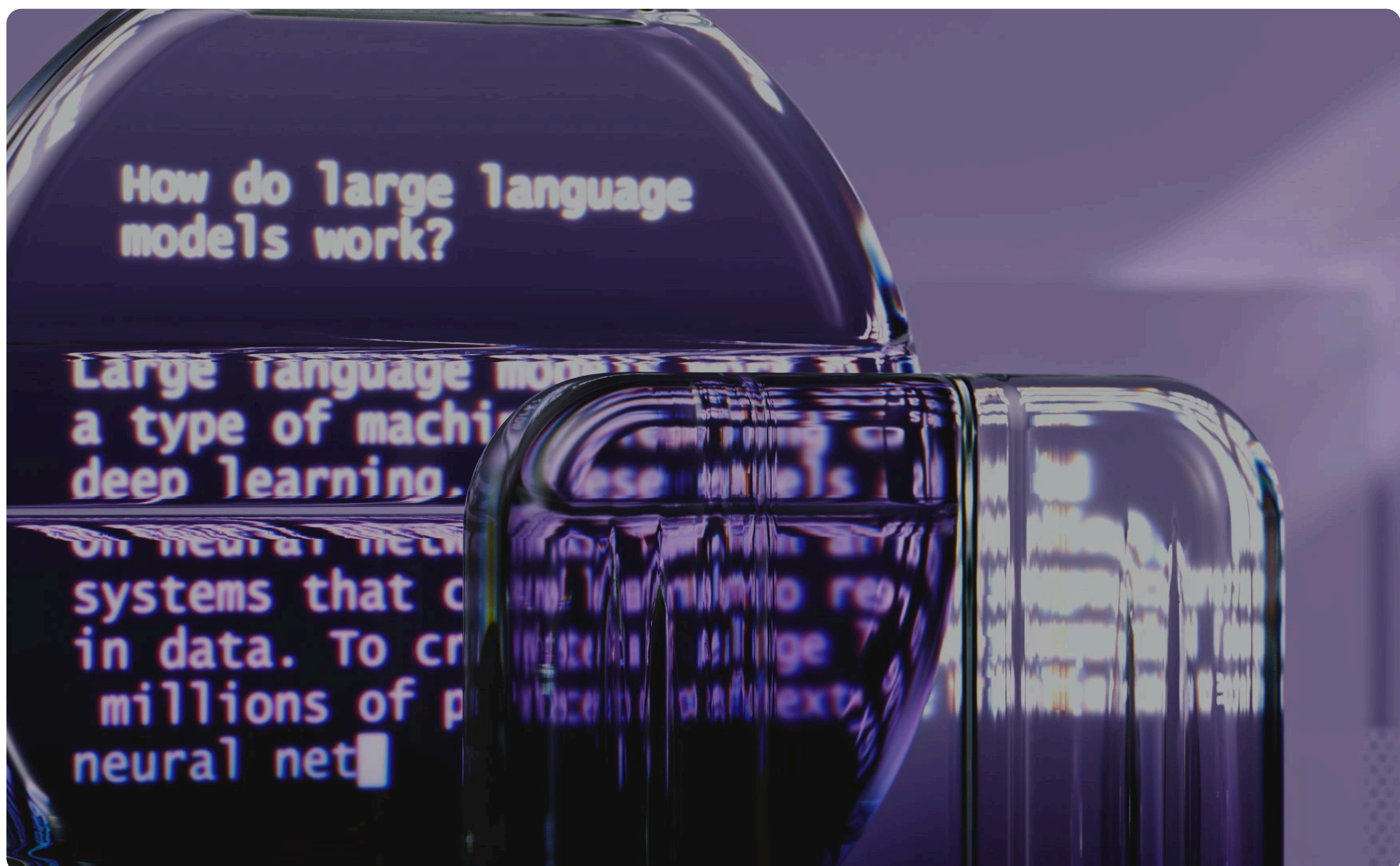
KEY ACTIVITIES

Deliver final playbook, templates, and roadmap.

Present to senior leadership, address questions, and support rollout planning.

Other AI Workflow Opportunities We Assess

- Requirements and spec drafting
[BMAD, OpenSpec, SpecKit style approaches].
- Design and ADR support, including reference architecture patterns.
- Automated test generation and test maintenance workflows.
- PR review assistance, including secure code review checklists.
- Refactoring and documentation updates with review checkpoints.
- Release notes, change summaries, and stakeholder communications.
- Incident triage and operational runbook augmentation.
- Model and prompt evaluation, including regression tests for workflows.



Engagement Model & Pricing



FIXED FEE

Fixed scope and deliverables agreed up-front. Includes 6 delivery days plus a final executive readout. \$25,000 fixed-fee engagement for one engineering organisation or product line.



VALUE-FOCUSED

Build a practical, repeatable approach that improves developer throughput and consistency. Focus on workflows that fit your tooling and governance, not generic theory.



NO SURPRISES

Clear schedule, participant list, and evidence checklist. Risks and constraints are surfaced early, with decisions documented and communicated.



FLEXIBLE SCALING

Optional add-ons include pilot implementation support, custom agent build-out, evaluation harnesses, and ongoing coaching after rollout.

Delivery Format

- + Virtual-First** Delivered via secure video sessions and shared documentation.
- + On-Site Option** Ideal for complex workshops or executive presentations.
- + Flexible Scheduling** Six-day agenda can run consecutively or spread across two to three weeks.
- + Digital Deliverables** Playbook, templates, roadmap slides, and executive summary.
- + Follow-Up Readout** Final executive briefing two weeks after initial workshops



Client Success Metrics



- + Standardised AI workflow** adopted by the pilot team, including review checkpoints and templates.
- + Reduced time** to produce implementation plans and design artifacts.
- + Improved code quality** signals such as test coverage, review time, and defect escape rate.
- + Clear governance** model for tools, data handling, and audit evidence.
- + Increased developer confidence** and leadership visibility on outcomes.

Why 8 West

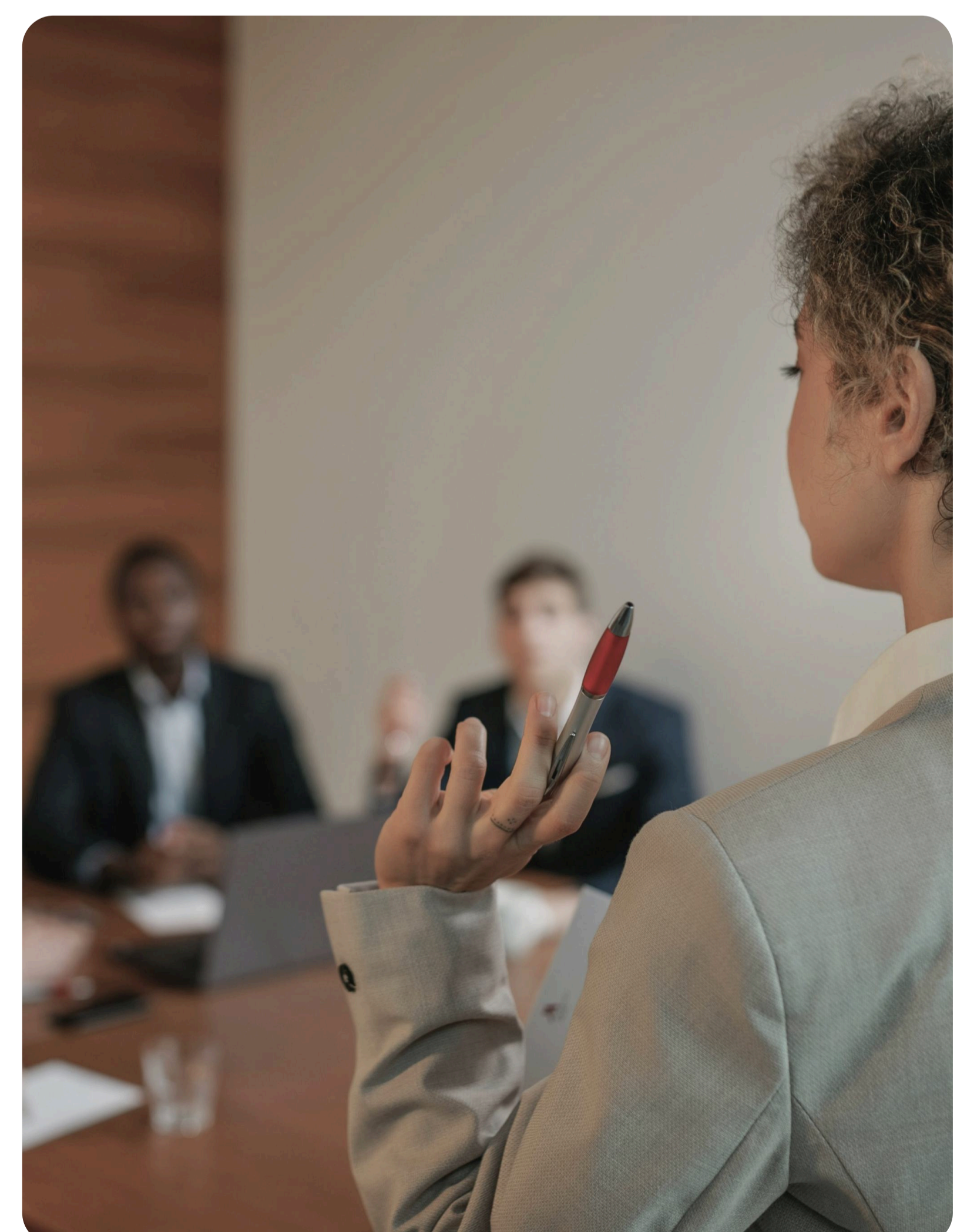
8 West helps enterprise teams modernise how they deliver software. We combine deep engineering experience with practical change management, so new ways of working stick.

Our approach to AI enablement is grounded in secure delivery. We have incorporated AI-assisted workflows into an ISO 27001 aligned SDLC, with clear checkpoints for review, testing, and audit evidence.

We bring hands-on experience with context engineering and agent-based workflows, including BMAD, OpenSpec, SpecKit, and rapid vibe coding prototypes. We help you select what fits, then tailor it to your constraints and culture.

What We Will Ask For Before Day One

- A short overview of your SDLC and release process, including key artefacts (tickets, ADRs, runbooks).
- Representative access to one repo or service for review. Read-only is fine for assessment.
- Current policies on data classification, third-party tools, and secure coding.
- A list of current AI tools in use or under consideration, plus any procurement constraints.
- A shortlist of 3 to 5 candidate workflows or teams for a pilot.



Deliverables at-a-Glance

INCLUDED DELIVERABLES



- +** **Current State Assessment** with maturity heatmap and key constraints.
- +** **Target AI-enabled SDLC Model** including roles, checkpoints, and artefacts.
- +** **Context Engineering Templates** [architecture, product, contributing, and instruction patterns].
- +** **Agent Workflow Blueprint** with handoffs, review steps, and audit evidence guidance.
- +** **Pilot Backlog** with success measures and recommended guardrails.
- +** **Training and Rollout Plan** plus a leadership-ready readout deck.

OPTIONAL ADD-ONS

- **Pilot implementation support** with your team on one workflow or service.
- **Custom agent build-out** for your repos, standards, and CI/CD gates.
- **Evaluation harness** for prompt, model, and workflow regression testing.
- **Policy pack** for acceptable use, data handling, and audit evidence.
- **Ongoing coaching** for 4 to 8 weeks to support rollout and adoption.

Ready to Proceed?

We'll schedule a complimentary discovery call to confirm objectives, participants, and pilot scope.

From there we will finalise timing and kick-off, typically ready to begin within 2 to 4 weeks of approval.



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