

8 WEST IMPACT ENGAGEMENTS

Extended Well-Architected Review

5+1 Days | 6–15 Participants | Virtual or On-Site
Fixed-Fee Engagement [\$20,000]



Workshop Overview

The 8 West Extended Well-Architected Review helps organizations already in the cloud — or preparing to move there — get the most from their investment.

This concise, fixed-scope engagement evaluates your cloud environment across six key pillars:



We go beyond the standard AWS WAF assessment by aligning cloud improvements with your business goals, surfacing risks, and providing a clear, actionable roadmap for optimization. With 8 West's proven delivery experience and emphasis on knowledge transfer, your team gains both insight and confidence to evolve your cloud strategy.

Backed by deep domain expertise in **dental & health insurance and ecommerce**, we focus on what truly matters to your business — reliability, compliance, and meaningful performance improvements.

Workshop Outcomes



COMPREHENSIVE ARCHITECTURE ASSESSMENT

Pillar-by-pillar findings,
including any high-risk issues.



ACTIONABLE REMEDIATION RECOMMENDATIONS

Concrete technical, process
and optimization steps.



MATURITY BENCHMARK & SCORECARD

Candid maturity ratings and
peer-benchmark comparisons.



EXECUTIVE READ-OUT & BUY-IN

Business-ready presentation
to secure stakeholder alignment.



PRIORITISED IMPROVEMENT ROADMAP

Quick wins, mid-term fixes &
strategic initiatives ordered by
impact/effort.



ENHANCED CLOUD CONFIDENCE

Clear visibility of strengths,
weaknesses and next steps.

Who Should Attend

ROLE	WHY THEY'RE CRITICAL
CIO / CTO / IT Directors	Align review outcomes with business objectives.
Cloud & Enterprise Architects	Provide architecture detail, validate recommendations.
DevOps / Platform Engineering Leads	Discuss pipelines, monitoring, incident response.
Security & Compliance Officers	Examine identity, data-protection and governance controls.
FinOps / Cloud Finance Managers	Supply expenditure insights and cost-optimisation context.
Key Application Owners / Tech Leads	Represent workload nuances and champion remediation.

Activities & Agenda

DAY 1 KICK-OFF & ALIGNMENT

FOCUS

Goals, scope & success definition

KEY ACTIVITIES

Introduce teams
Review current architecture
Capture business drivers & pain-points

SUGGESTED ATTENDEES

Executive leadership
Architects
Tech leads
Product owners

DAY 2 PILLAR DEEP-DIVES (PT 1)

FOCUS

Operational Excellence, Reliability, Security

KEY ACTIVITIES

Interactive Q&A against AWS
Well-Architected questions
Identify gaps & risks.

SUGGESTED ATTENDEES

DevSecOps lead
Tech lead
Architect

DAY 3 PILLAR DEEP-DIVES (PT 2)

FOCUS

Goals, scope & success definition

KEY ACTIVITIES

Continue assessments
Document findings
Emerging ideas

SUGGESTED ATTENDEES

DevOps lead
Product owner
Tech lead / Architect
Finance manager

Activities & Agenda Continued...

DAY 4 PRELIMINARY ANALYSIS & ROADMAP

FOCUS

Offline consultant work

KEY ACTIVITIES

Score maturity
Rank remediation items
Draft roadmap
Visual scorecards

SUGGESTED ATTENDEES

As Requested

DAY 5 INTERIM REPORT & EARLY EXECUTIVE READ-OUT

FOCUS

Offline consultant work

KEY ACTIVITIES

Present initial thoughts
Possible quick wins
Interim thoughts at a high-level

SUGGESTED ATTENDEES

Executive leadership

(2 WEEKS LATER)

DAY 6 FULL REPORT PRESENTATION & EXECUTIVE READ-OUT DETAILED ROADMAP & NEXT STEPS

FOCUS

Offline consultant work

KEY ACTIVITIES

Walk-through of scores & risks
Quick wins & strategic initiative
Confirm ownership & timeline

SUGGESTED ATTENDEES

Executive leadership

Engagement Model & Pricing



FIXED FEE

\$20,000 for primary engagement.

Scope extensions, remediation and action items priced separately.



VALUE-FOCUSED

Typical savings or risk-mitigation far exceed engagement cost.



NO SURPRISES

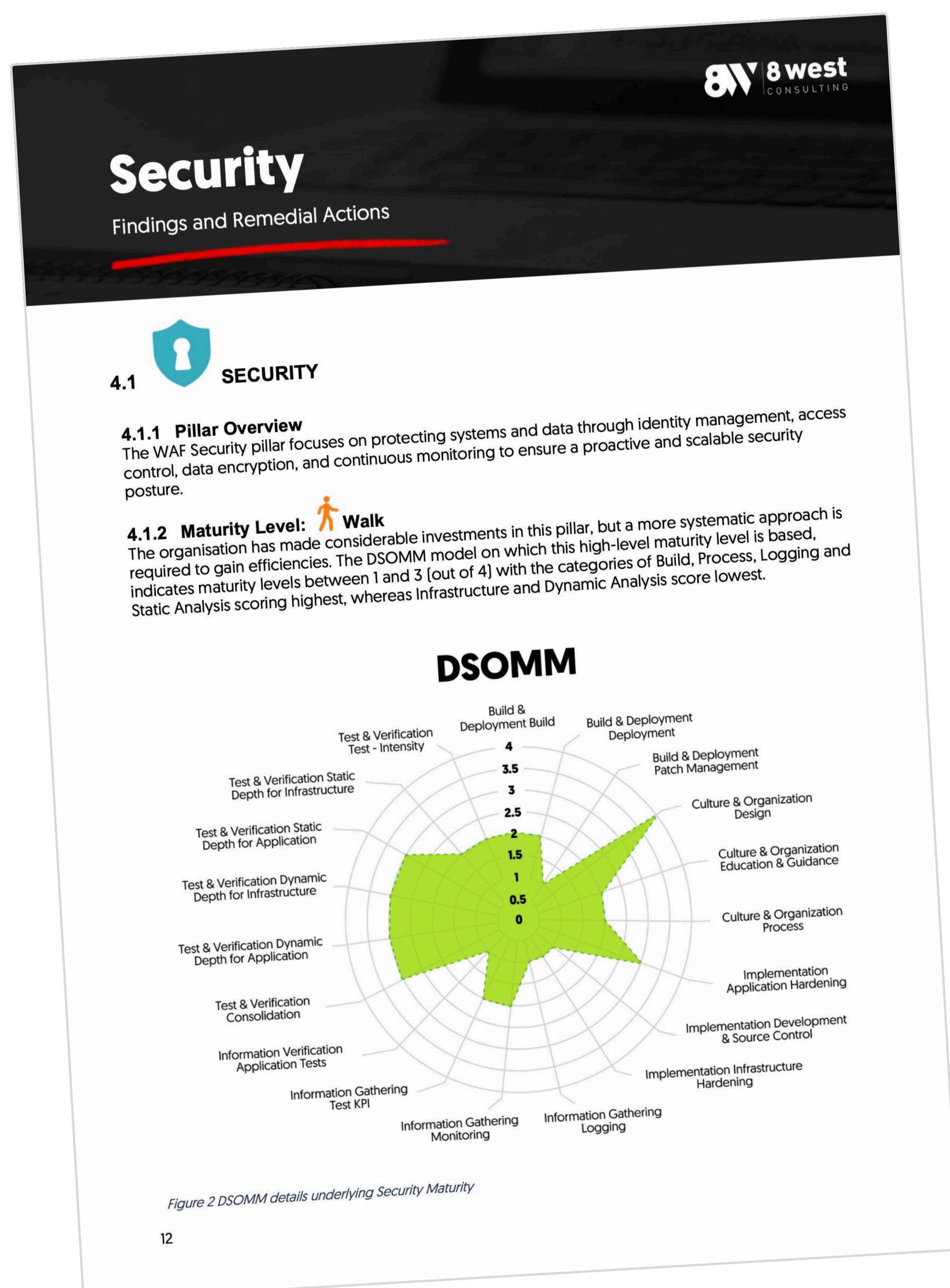
Clear scope, schedule and deliverables up-front; optional AWS funding can offset fees.

Delivery Format

- + Virtual-First** (video conferencing, shared whiteboards)
- + On-Site Option** for kick-off or final read-out if preferred.
- + Flexible Scheduling** around stakeholder availability; workshops can be spread over two weeks when necessary.
- + Digital Deliverables** – detailed report, roadmap and slide deck; follow-up call two weeks post-workshop.



Client Success Metrics



- + Follow-On Engagements** initiated from roadmap.
- + High-Risk Issues Remediated** within agreed timeframe.
- + Cost-Savings Realised** (e.g., 15-25% reduction in AWS spend).
- + Improved Pillar Scores** in subsequent reviews.
- + Leadership Confidence** measured through post-engagement feedback.

Why 8 West

With 20+ years of enterprise cloud delivery, 8 West blends **deep technical credibility** [Security, DevOps, FinOps, EA] with **executive-level storytelling.**

The Impact Engagement model keeps risk low, value high, and provides a seamless “test-drive” of a longer-term partnership.

Previous WAF Review Clients



Other Brands That Trust 8 West

ESTÉE LAUDER

DARPHIN
PARIS

LIFEWAVE®

plexus®

Nestlé



JO MALONE
LONDON

CLINIQUE

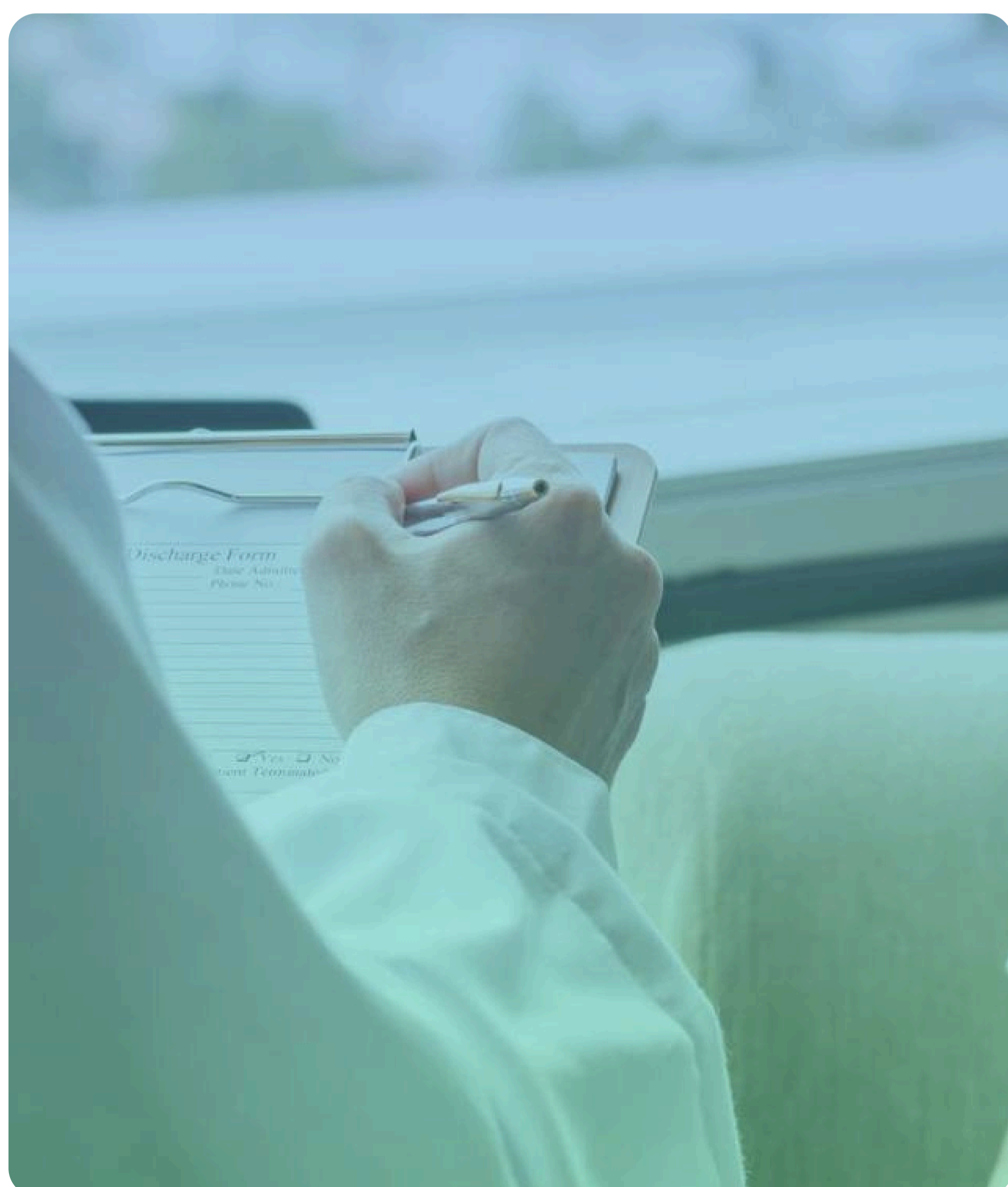
Testimonials



“ 8 West's Well-Architected Framework Review completely transformed our approach to cloud architecture. Their team made the entire process simple and straightforward, uncovering opportunities for optimization that we never would have found on our own.

Thanks to their expertise, we've seen significant cost savings and improved performance across the board. ”

Dan O'Donaghue
CEO



“ As the developers of the MedApp Occupational Health platform, AMS places the highest importance on the security and protection of sensitive health information. **Our engagement with 8 West was a key step in ensuring that our cloud environment continues to meet the standards our clients expect.**

The 8 West team brought deep expertise, a structured approach, and a clear understanding of what robust security and operational excellence look like at scale. It was a highly professional and insightful process that strengthened our forward plans and supported the confidence we provide to our enterprise clients. ”

Garry Bennett
Software Program Director

Ready to Proceed?

We'll schedule a complimentary discovery call, refine scope, and pencil a start date—typically within 2-4 weeks of approval.

Let's elevate your cloud maturity together!



8 WEST CONSULTING

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